



FEATURED PRODUCTS

- Business DSL ◀
- T1* ◀
- DS3/T3* ◀
- OC-X* ◀

Internet Services

Fractional, Bonded & Full*

- Private Line ◀
- Ethernet Transport ◀
- Frame Relay ◀
- MPLS (IP VPN) ◀

Data Services

- ISDN PRI ◀
- VoIP ◀
- Local & Long Distance ◀
- Integrated T1 ◀

Voice Services

- Hot Spot Solutions ◀
- Broadband Rollouts ◀
- POS Solutions ◀
- Retail VoIP Services ◀

Retail Services

Meet the unique needs of your customers while concentrating on your core business.

Your customers, whether large or small, likely spend thousands of dollars each month on wireless, Internet and various other telecom services. Since 2001, thousands of businesses have discovered the value of TelcoIQ's unique approach to evaluating and purchasing these same services.

Our partner programs empower VARs, solution providers, and consulting professionals to expand their service offerings and earnings potential. Our partners continue to focus on their core business and earn additional revenue by providing their customers with first class solutions from the industry's leading providers.

"TelcoIQ is a top performing XO Partner with strong back office services and a real understanding of XO products and services."

-Jim Delis, President of XO Channel Programs

Agent Partner Program

Our Agent Partner Program is designed for individuals and businesses in a position to sell or recommend data, voice, and/or Internet services directly to potential customers. Agent partners agree to serve as a customer's primary point of contact throughout the sales and contract cycle. Each agent partner receives comprehensive back office and training support from TelcoIQ's experienced team of telecom professionals.

Referral Partner Program

Participants in our Referral Partners Program are businesses and individuals that occasionally encounter companies in search of telecom services. No telecom experience is necessary. Referral partners simply submit qualified leads and earn compensation for all opportunities that result in a sale.

For additional information, visit our web site at www.telcoiq.com, or email us at: partners@telcoiq.com.



Instant Pricing, Experienced Telecom Professionals & Aggressive Commissions

TelcoIQ's Partner Programs allow you to grow your reputation, your connections to your clients, and your business. With demonstrated channel sales expertise and a commitment to streamlining telecom sales through innovation, TelcoIQ is a dependable partner for all of your telecom needs.

An Innovative and Expanding Online Partner Portal

Our partners have access to the most comprehensive and innovative pricing and procurement resources available in telecom channel sales. TelcoIQ is committed to delivering premier partner resources that simplify and expedite the telecom sales cycle.

Dedicated Ordering, Installation & Post-Installation Support

Supporting our partners and their customers through the duration of the sales cycle and beyond is fundamental to our partner relationships. The TelcoIQ team works closely with carriers, customers, and partners alike to streamline procurement and track critical service milestones.

"A world class partner program with outstanding tools and personnel. I've got satisfied customers and I'm earning some of the highest commissions around!"

-Kyle Rand, NSP Broadband

Aggressive Commissions & Transparent Reporting

Successful TelcoIQ partners receive some of the industry's most aggressive commissions and sales incentives. TelcoIQ also utilizes RPM Software's industry leading commission management application to provide partners with accurate, clear and detailed monthly revenue reports.

Ongoing Educational Opportunities

TelcoIQ firmly believes in empowering our partners through ongoing training and educational opportunities. From analog services to MPLS and VPN products, our team of telecom professionals has the depth of experience to help you understand the most sophisticated technologies.

For additional information, visit our web site at www.telcoiq.com, or email us at: partners@telcoiq.com.

The TelcoIQ Difference

-  Instant Online Pricing
-  Ongoing Training
-  Aggressive Commissions
-  Installation Management
-  Dedicated Sales Support

telcoIQ

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What Do Our Carrier Partners Have to Say About Us? See for Your Self .

"TelcoIQ is one of Broadwing's fastest growing Master Agents. They have shown a commitment to building innovative pricing tools and internal resources necessary to support sub-agents and their customers."

-**Johm Schmid**, Director of Channel Sales, Broadwing Communications



"TelcoIQ has long been a leading performer in our program and was recognized in both 2004 and 2005 in the top 1% of ACC Business Partners. They are able to effectively represent ACC Business products in the market."

-**Ben Ho**, National Sales Director, ACC Business



"TelcoIQ is a top performing XO partner with strong back office services and a real understanding of XO products and services."

-**Jim Delis**, President, XO Communications



"For the past 5 years, Technology Brokerage Group/TelcoIQ has been a consistent Megapath Partner. TelcoIQ understands the full suite of Megapath products and has been successful at closing new business accounts in both the SMB and Enterprise space."

-**Emily Schofield**, Channel Sales Manager, Megapath Networks



WIRELESS

Sprint / Nextel
AT&T Cingular

DATA & IP

Savvis
New Edge
Megapath Networks
Cogent
Speakeasy Networks
Network Innovations

LECs / IXC

AT&T
Verizon Business
Bell South
Qwest

Broadwing
Global Crossing
ACC Business

CLECs

XO Communications
Paetec
Cavalier
Nuvox
Xspedius
One Communications